

Darryl Berry & Oscar Conix
Berry Home & Business Telecommunications
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Gentleman:

Most often when I write a letter about a business I am writing because I am dissatisfied about the level of service or some other performance issue. It is a rare occurrence that I get the opportunity to write a letter to a contractor acknowledging a job well done however, I had to take a moment to let you know how much I appreciate the skill, professionalism and efficiency with which you and your team executed my camera installation job both in West Philadelphia and in Pennsburg,PA.

It was a pleasure working with you. Your attention to detail, your willingness to return to my home to re-adjust the camera's, and take the time to trace a camera line, whose picture was not a clear as it should have been, are all indicative of the value added services provided by Berry Home & Business Communications. I did my homework before I hired your team by getting three other quotes and having other contractors evaluate the job. Your company immediately set itself apart by the knowledge your technicians exhibited and the various recommendations made by your people relative to other possible configurations for the installation of my four camera's. The configuration your people suggested provided a far better view than what I was originally planning non of the other two contractors even made suggestions. I believe the difference between average & superior is a contractor's ability to help the home owner get the most "bang for their buck" from their equipment or service; your group did that for us.

Your group is knowledgeable, you are customer focused and you offer superior service with a reasonable pricing structure. I could not be more pleased that we selected your company and I am sure all your other customers feel as I do. You work until we are satisfied! I strongly recommend your group, which is why we also selected you to handle our parent's set-up.

I thank you for the quality job performed at both our locations. If any customers are considering telecommunications services know you cannot do better that Berry Telecommunications and believe you can't do better than recommendation from me and my parents!

Best Regards,
Kartrena C.
West Phila
Pennsburg, PA